

CORPORATE
PROFILE



Striving to
achieve better
than the best

www.cotpak.com

ABOUT US

Cotpak Group of companies, has been operating in the country since more than six decades, and over time by creating opportunities and adding new organizations, Cotpak group of companies has evolved into a highly decentralized and professional group of companies having business interests in diverse fields of the industry.

As Globalization brings homogenization of consumer needs, liberalization of trade and competitive advantages of operating in global markets, organizations are forced to think and act globally in order to survive in such a dynamic environment, which made us strategize of thinking globally even at times operating locally to meet international service standards.

All these elements have a deep impact on the development and positioning of our companies in International market places giving us an edge over our competitors to serve our loyal clients in such a situation, we at Cotpak Group of Companies try to provide highest quality of service, thus earning a good reputation in international markets and strategically growing with the support of our clients and help of our business partners all over the globe.

As our core competency we take extreme pride in having an edge over the logistics industry with our forward and backward integrations which puts us in a competitive position to constantly innovate and give our customer's value addition at all times.

Cotpak Group of Companies at current has six companies under its umbrella

1. Cotpak International
2. Shafiq Enterprises
3. Food Corp Private Limited
4. Trazon Logistics & Supply Chain Solution
5. Dip 'a' Dough
6. Hauler
7. Blue Ocean Ventures

At Cotpak Group of Companies our motto is **"Striving to Achieve Better Than The Best"**, and it is highly embedded in our culture that 'if we do not take care of our clients, someone else will', thus we go to extreme lengths to satisfy the needs of our B2b and B2C customers, ensuring timely services and response.





COTPAK INTERNATIONAL

We are working as Customs Authorized Clearing & Forwarding Agents for over 3 decades and hold valid licenses for Customs Agents as well as Shipping Agents.

Nature of Business

CUSTOMS CLEARANCE/ BROKERAGE

We are regularly engaged in Export & Import clearance and Freight Forwarding since 1984.

On the Export Side our routine items (not limited to) are Raw Cotton & Cotton Wastes, Leather Industry Products, Grains, Yarn, Fabric, Garments, Personal Baggage, Tires, Temporarily exported Items for Repair or Replacement purpose and their eventual re-import, New and Used Machinery (for Repair or Replacement) & seasonal Food Items.

In the last one year we have handled approximately 3,500 export consignments worth Billion's.

On the Import Side our routine items (not limited to) are Poultry Machinery & Equipment, Raw Cotton, Polyester, Chemicals, Yarn and Fibers, Industrial Oils & Lubricants, Textile, Leather and Power House Machinery and Spare Parts, Lab Testing Equipment and its spare parts,

Medicines, Aircraft & Aircraft Parts, Packing Material for various industries, Food Ingredients, Restaurant Equipment, Tiles, Aid cargo and reimport of temporarily exported items. In the last one year we have handled hundreds of Import Consignments worth Millions of Dollars.

We offer these services at Karachi Sea and Airport & Port Muhammad Bin Qasim, Multan Dry port and Lahore Air & Dry ports. We also offer end to end solutions in collaboration with our international Partners inclusive of air or sea freight, In land transportation and customs clearance.

ARRANGING OF FREIGHT

Upon the clients requirements we can arrange By-Air or By-Sea freight for almost all destinations of the world on per vessel, per container or per CBM basis.

ARRANGEMENT OF TRANSPORTATION

Upon the clients request we can arrange Transportation to/ from Port area to/ from your Warehouse/ Factory etc. through our group company.

SHIPPING AGENTS

We hold valid shipping agents license from Pakistan Customs and are eligible to work on all ports in Pakistan. Through our international network we can advise/ arrange shipping agents to meet your end to end needs around the globe.

CONSULTANCY

We are well updated with Standard Customs Rules & Procedures and efficiently claim the exemptions available on various items, including clearance under bond. We can provide consultancy to enable you to understand various exemptions and duty & tax structure on potential consignments to be Imported.

MILESTONES WE HAVE ACHIEVED

1. Customs House Automation First Time in Pakistan for Import manifest Filing on build and operate basis
2. As Agents of Multan Dry port in Khi
3. Agents of Maerskline in South of Punjab
4. Clearing Agents Panel of MCB
5. Minfal Panel
6. Handling Agents
7. Member Karachi Custom Agents Association
8. Information Secretary Karachi Custom Agents Association.





SHAFIQ ENTERPRISES

Our story dates back to 1989, but we have been in love with cotton through our parent companies since 62 years enjoying a healthy relationship. Shafiq Enterprises is the trading arm of our group being "Source to Buyer". Shafiq Enterprises established as a Textile Indenting/ Buying House but with time we have evolved into a processor based exporter.

About Shafiq Enterprises

We introduce ourselves as indenter's/ agents of Raw Cotton, having footsteps prevalent in this business for over half a century. We have been involved in Ginning, downstream textile industry, Handling, Export and Indenting of Raw Cotton and are well aware of the norms and Bylaws governing the trade and we are well equipped to help and amicably resolve any issues that might arise.

We have good contacts with most of the textile mills of our country. This is further aided by the fact that our office is housed in the famous Cotton Exchange Building. It is surrounded by head offices of all major banks & shipping companies, with the sea port and the largest industrial estate of the country only a few minutes away. Fortunately, majority of the textile business clientele also have their head offices in the same and adjoining buildings. This gives us an advantage to provide personalized timely and better coordinated services to our clients.

Furthermore, our office staff and field reps in cotton areas of the country use their seasoned contacts to get an insight into the raw-cotton requirements of spinning units so we can offer them the same as and when the requirements emerge.

We have highly developed expertise for raw-cotton business - both international and local. This is evident from the fact that this is our 4th generation in cotton business. Our group is also in the business of Customs clearance and Freight Forwarding of goods. This is an optional value added service offered to our clients importing raw cotton into Pakistan. Thus, offering them a one window operation relating to their sourcing as well as logistics needs. We have also held Vice-Chairmanship and currently hold Chairmanship of Karachi Cotton Association.

Market conditions, reports and price levels etc are provided by us to principal regularly. We do proper follow-up after sale confirmation.

We are exporters of raw-cotton, cotton-wastes, linters, cotton seed, yarn and oil cake from Pakistan. Our strength lies in the fact that we are ginner-based exporters. Our ginneries are run under strict supervision of experienced, well-trained and skilled personals. Thus we produce and export cotton of good quality to the full satisfaction of spinners and end-users. We are also producers and exporters of Cotton-wastes and Linters.

Member of:

- The Karachi Cotton Association.
- Pakistan Cotton Ginners Association.
- Chamber of Commerce & Industry.

Exporters of:

- Raw-cotton.
- Cotton-wastes and Linters.

Indenters of:

- Raw-cotton
- All Textile Fibres
- Yarn

Own Ginneries & Oil-mills:

- Factories equipped with modern machines including pre-cleaners and post-cleaners.
- Effective quality control and grading of cotton particularly for preserving spinning values.

Experience:

- 62 years in cotton ginning.
- 26 years in cotton exports.

One of the important facts, because of which our buyers are satisfied with us, is that we are controlling all the vertical stages of production. Good quality raw-cotton is produced in our various ginneries, through strict quality control and latest cleaning machines. On the other hand having footsteps prevalent in Textile industry of Pakistan we as a textile indenting house deal in all types of growths, serving as indentors for import into Pakistan and Export from Pakistan alike.

Our organization has a complete office setup at Karachi with highly experienced marketing professionals and quality controllers.

Orders from price quotation till order placement are coordinated by us. However, our job does not finish at this stage. The orders are followed-up by us from initial stage till transaction/shipment is effected. Thereafter we handle after-shipment matters. We have an effective monitoring system to maintain harmony between sellers and buyers.

Our dealing is with Textile Units and suppliers of all types of Raw Cotton & Man Made Fibre etc.

- (1) Raw Cotton:
All types of Imported & Pakistani Raw Cotton.
- (2) Man Made Fibre:
All types of Polyester, Viscose and Fancy Fibres.
- (3) Yarn:
All types of 100% Cotton or M.M.F./Cotton Yarn.
- (4) Cotton Wastes & Linters
All types of textile process wastes.

We as a value added service also guide our top tier clients to trade in cotton futures in order to mitigate price risks relating to their physical contracts sealed through us while working as indentors.



Food Corp Private Limited

Food Corp Pvt Ltd came into existence in June 2014 and achieved a milestone in its infancy only, the first contract undertaken was run and operate as key accounts franchisee & Mabrook Milk Shops, A project of Engro Foods Limited. However unfortunately as the project was rolled back by the principal, the business interests of Food Corp changed and grew otherwise while still operating in the Foods industry primarily

In the food industry it is actively involved in trading of different food products and, further Food Corp Limited is a premiere distribution network of Pakistan operating and covering approximately 6000 outlets and all the channels of sales for FMCG products and related.

Having a hunger for success under all circumstance Food Corp has given birth to 'Dip 'a' Dough as a pet project wishing it Good luck and all the success in future.



Trazon Logistics & Supply Chain Solutions

A Trazon logistics and supply chain solution is an extension of Cotpak International. Having an import and export clearance volume of thousands of containers on a monthly basis providing exemplary service, to further satisfy our clients Trazon Logistics & Supply Chain Solutions provides all kinds of logistics solutions to our current clients and future clients.

While serving local giants and MNS's for their inland and inter country logistical needs we have developed a highly efficient and professional team to cater our clients and take care of them at all time something seldom found in the 'trucking' industry in Pakistan. We at Trazon make a difference and always fulfill our commitments in this rapidly changing market.

With in house and outsourced services, we serve our customers for warehousing, local transportation, up country transportation, cross border transportation, railway transportation, moving of heavy cargo, complete units, oil tankers, warehousing, cold storage and cold carriers.

We at Trazon fulfill our commitments realizing the timely responses needed for logistics needs of corporations. We take pride that in the first month of its inauguration Trazon Logistics & Supply Chain Solutions handled a load of 237 containers in both LCL and FCL for our clients.



Dip 'a' Dough

Bringing smiles across the country.
We make desserts that not only excite your taste buds, these also touch your **HEART!**

At dip 'a' dough, we believe in bringing smiles across the country, we make desserts that not only excite your taste buds indeed they touch your heart.

In here your thoughts are drained in chocolate, caramel, vanilla, strawberry and your other favorites.

With our premium raw material gathered from many parts of the world, each donut is created to perfection, hoping to satisfy our customers of all age groups, we offer a wide variety of flavors, where each donuts is made on the spot in front of your eyes and served hot each time with your choice of toppings.

Our well trained team ensures quality and hygiene at all levels and ensures perfection each time you visit.





HAULER

Together we move

Hauler is a service launched to change the transportation landscape of Pakistan, a dream to organize the industry, it is a service via a transportation portal that connects trucks (Suzukis, Shehzores and Mazdas) to the people that need them for moving items. All the customer has to do is enter their pick up point, drop off point, load and time they need it and a Hauler vendor will be at their service. These customers can be anyone who wants to get their items moved from one place to another ranging from households to businesses. This is a service that will save people time, hassle and provides convenience.



BLUE OCEAN VENTURES

To create, develop and partner on ideas of entrepreneurial solutions in order to bring social and economic improvements through local and international markets.

BOV is a venture company that addresses the funding and growth needs of entrepreneurial companies that for several reasons such as size, stage and experience cannot raise funds through traditional ways such as bank loans. Our investments are generally made for shares and an active role in the company.

We differ from traditional sources of financing because

- Focuses on young, high-growth companies;
- Invests equity capital, rather than debt;
- Takes higher risks in exchange for potential higher returns;
- Has a longer investment horizon than traditional financing;
- Actively monitors portfolio companies via board participation, strategic marketing, governance, and capital structure.

Four Major Areas of Investing

- Financial technology
- Social entrepreneurship
- Day to day problem solving start ups
- Travel technology





COTPAK
GROUP OF COMPANIES

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